

Celebrate Loudoun SBDC!



21 Years of Building a
Firm Foundation for
Loudoun Entrepreneurs

**Hosted by the
Loudoun Small Business Development Center
at
The George Washington University
Virginia Campus**

Thursday, February 21, 2008



A Special “Thank You” from the Loudoun SBDC

In-Kind Contributors

Carried Away Gift Expressions
 Deli South
 Dunkin Donuts
 Edibles Incredible
 Farm Bureau Insurance
 Feist Catering
 Let's Dish!
 Lord & Walls Promotional Items
 Mama Lucci's Restaurant
 Mills International
 Oasis Grill
 Oasis Body Treatment Center
 Red Hot & Blue
 South Street Under
 Spa Girl Promotions
 Undercover Printer
 Vizini, Inc.
 Your Newsy Notes, LLC



Our Volunteer Event Committee

<u>Name</u>	<u>Company</u>	<u>Industry</u>
Robin Ickes (Chair)	Dashing Figure	Event Management
Suzy Cissell	Suzy Sunshine LLC	Marketing Services
Terry Corle	Virginia Farm Bureau Insurance Services	Insurance
Suzanne Fox	Legacy Weddings	Wedding Planning & Officiant
Candace Kroehl	Golden Star Concierge	Office Services
Roxane Remley	Loudoun County Chamber of Commerce	Chamber of Commerce
Beverly Schrab	Your Newsy Notes, LLC	Newsletter Service
Ellen Sundra	Jumping Jack Sports	Family Oriented Sports Center

Loudoun SBDC Staff

Robin Suomi, M.B.A., Executive Director
 Debi Roder, M.P.A., Assistant Director
 Cathy Campbell, Office Manager





Mason Enterprise
Center

at the
SCHOOL OF
PUBLIC POLICY



U.S. Small Business Administration



Your Small Business Resource

The Loudoun Small Business Development Center is a partnership program with the U.S. Small Business Administration and is funded in part through a cooperative agreement with the SBA. All opinions, conclusions or recommendations expressed by this event's co-sponsor(s) or participants are theirs and do not necessarily reflect the views of the SBA. Additional Loudoun SBDC funding sources include George Mason University-Mason Enterprise Center at the School of Public Policy, the County of Loudoun, Loudoun County Industrial Development Authority and Town of Leesburg. All SBDC programs and services are offered to the public on a nondiscriminatory basis.

**Would you like to increase your business
20%, 30%, 50% or as much as 100%?**

**Join us on Wednesdays so that we may assist you
in reaching your goal!!!**



The Northern Virginia Business Alliance

Nelly Marquez Pike
703.342.4442
nellypike@att.net



Loudoun Small Business Development Center

2007 FRIENDS OF LOUDOUN SBDC

SMALL BUSINESS LEADER

Wachovia Foundation



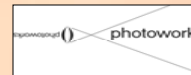
LOUDOUN CHAMPION

ARGroup
PNC Bank
Dashing Figure (In-Kind)
Netdrafter, LLC (In-Kind)
The George Washington University
Virginia Campus (In-Kind)



SUPPORTER

Cardinal Bank
Middleburg Bank
Photoworks (In-Kind)



BENEFACTOR





Atwill, Troxell & Leigh, P.C.
Frederick L. Morefield
Potomac Bank—Division of Sandy Spring Bank
Hinge Inc. (In-Kind)
Lighthouse Concepts LLC (In-Kind)
Virginia Farm Bureau Insurance (In-Kind)



CONTRIBUTOR

Artista Builders LLC
BB&T Bank
First Citizens Bank
Lori Christ, Certified Public Accountant
Northern Virginia Electric Cooperative
Undercover Printer (In-Kind)
Your Newsy Notes, LLC (In-Kind)

Public Funding Sources:

-  County of Loudoun
-  U.S. Small Business Administration
-  The Loudoun County Industrial Development Authority
-  The Town of Leesburg

FRIEND

Ashburn Village Animal Hospital
United Bank

SEMINARS

11:15 -12:15: Room 410

Basics of Intellectual Property: *Small Business, Big Money*

Presenter: Thomas Dunlap, Esq. – Dunlap, Grubb & Weaver, P.C.

11:15-12:15: Room 101

Make Your Mark: *Build Your Business Brand*

Presenter: Jen Sterling, President – Hinge, Inc.

12:30-1:30: Room 101

Viral Networking: *Using LinkedIn to Grow Your Business*

Presenter: Marvin Powell, Ambassador – Business Networking International (BNI)

12:30-1:30: Room 410

Insuring Your Small Business: *Protecting You, Your Business & Your Staff*

Presenter: Terry Corle, President of the Corle Group

1:45-2:45: Room 101

Getting Noticed on the Web: *Truths & Myths of Search Engine Optimization*

Presenter: Rachel Pastirik, President – Netdrafter, LLC

3:00-3:45: Room 101

The Art of Persuasive Selling™: *The Rules of Messaging*

Presenter: Alan B. Partain – Owner, Integrity Business Solutions, LLC & Director, Sales/ Curriculum Development for the Enterprise Platform Division, DLT Solutions, Inc.

COMPUTER LAB SEMINARS

11:15-12:15 – SESSION A: Room 129

12:30-1:30 – SESSION B: Room 129

QuickBooks® Hands-On!

Presenter: Anna Amselle Brent – CPA, Cert. QuickBooks ProAdvisor® & CEO of Amselle Brent Sawyers Accounting, LLC

1:45-2:45 – SESSION A: Room 129

3:00-3:45 – SESSION B: Room 129

Creating *WOW!* Flyers & Ads

Presenter: Sayeh (Sally) Behnam – Owner, Design 4 Future LLC

ROUNDTABLE SESSIONS

11:15-12:15: Room 413

Write a Winning Press Release

Roundtable Leader: Julie Johnson - juliewrites.com

1:45-2:45: Room 413

Perfect Your Elevator Speech

Roundtable Leader: Ellen Kaminsky, Owner – EK Endeavors

PANEL OF LOUDOUN BUSINESS LEADERS

4:00-5:00: Room 101

From Plan to Grand: Loudoun Success Stories

Panelists:

- Kristina Bouweiri, President & CEO – Reston Limousine
- Brian Chavis, CEO – ARGroup
- Ted Lewis, Founding Partner & Director of Operations – GeoConcepts Engineering, Inc.
- Kathy Renton, Owner & Designer – Lighthouse Concepts, LLC



Loudoun Small Business Development Center

Our Mission Statement:

To assist and educate new and existing small businesses to increase their opportunity for entrepreneurial success.

Our Board of Directors:

Director Name	Business Name
Mr. O. Leland Mahan, President	Hall, Monahan, Engle, Mahan & Mitchell
Mr. Terry Corle, Vice President	Virginia Farm Bureau Insurance
Mr. James Snyder, Jr., Treasurer	Yount, Hyde & Barbour, P.C.
Mr. Keith Troxell, Secretary	Atwill, Troxell & Leigh, P.C.
Ms. Cheryl Beebe	Cardinal Bank, N.A.
Mr. Noel Brown	Potomac Financial Group, LLC
Mr. Brian Chavis	ARGroup
Mr. Randy Collins	McLean Insurance Agency, Inc.
Ms. Marantha Edwards	The Town of Leesburg, Executive Office
Mr. Tony Howard	Loudoun County Chamber of Commerce
Mr. Warren Howell	Loudoun County Department of Economic Development
Ms. Jody Keenan	VA SBDC Network Director, GMU
Mr. Tom Lackey	Main Street Bank
Mr. Michael Matteson	Wachovia Bank, N.A.
Mr. Frederick Morefield	Independent Consultant

Our Volunteer Counselors:

Industry	Volunteer Name	Business Name
Law	Mr. Thomas Dunlap	Dunlap, Grubb & Weaver, P.C.
	Mr. Warren Grossman	Grossman & Associates
	Mr. Dan Grubb	Dunlap, Grubb & Weaver, P.C.
	Mr. O. Leland Mahan	Hall, Monahan, Engle, Mahan & Mitchell
	Ms. Mary Ann Oliver	Oliver and Oliver, P.C.
	Mr. Keith Troxell	Atwill, Troxell & Leigh, P.C.
	Mr. Jeffrey Weaver	Dunlap, Grubb & Weaver, P.C.



Loudoun Small Business Development Center

Our Volunteer Counselors (continued):

Industry	Volunteer Name	Business Name
Accounting	Ms. Anna Amselle Brent	Amselle Brent Sawyers Accounting, LLC
	Mr. Fedor DeMarchena	CBF Accounting & Tax Services
	Mr. Richard Hall	Richard A. Hall, P.C.
	Mr. Brad Hoffman	Yount, Hyde & Barbour, P.C.
	Mr. Brian Kling	Yount, Hyde & Barbour, P.C.
	Mr. John McDowell, Jr.	Goodman & Company, L.L.P.
	Ms. Ann Sallgren	Yount, Hyde & Barbour, P.C.
	Mr. Harold Ray Whitbey	Harold Ray Whitbey, C.P.A.
Banking	Mr. Norman Hecht	Dragon Slayer Consultants, LLC
	Mr. Theodore Lauer	Access National Bank
	Mr. Tom Lackey	Main Street Bank
Insurance	Mr. Terry Corle	Loudoun County Farm Bureau
	Ms. Nelly Pike	Farmers Insurance
Health Insurance	Mr. William (Butch) Porter	Goose Creek Financial
Human Resources	Ms. Lisa Denny	Helios, HR
Marketing	Ms. Sayeh (Sally) Behnam	Design 4 Future, LLC
	Mr. Terry Corle	Loudoun County Farm Bureau
	Ms. Jennifer Sterling	Hinge, Inc.
	Mr. Jack Rickel	Comex Worldwide Corp.
Marketing/ Trade/Business Planning	Mr. Frederick Morefield	Independent Consultant
Strategic Planning	Mr. Gordon Chin	Retired
Government Contracting	Mr. Moshiur Rahman	Booz Allen Hamilton
Information Technology	Mr. Brian Chavis	ARGroup
Photography	Ms. Jan Carson	Images By Jan

Event Day Volunteers — Jon Elliot, Linda Horrigan, Kate Maxwell, Anjan Purkayastha, Lori Reed, Dr. Kevin J. Schrab, Maurita Thompson, Heidi Yang

Exhibitors — Room 121

4 Good Health

Contact Name: Robert Snow
Email: rsnow5@msn.com
Phone: 703-893-0189
Fax: 703-893-0754
Company Website:
www.itvflashmovie.com/rsnow.htm
Address: P.O. Box 86; Dunn Loring, VA 22026-0086
Join largest, quick growth infomercial co., patent pending business model. Receive infomercial customer calls at home whenever 24/7, keep 100% retail markup, customer is yours for life, 200 new top quality natural health products this year alone!

Arbonne International

Contact Name: Maria H. Estes
Email: mariaestes@myarbonne.com
Phone: 718-938-5179
Company Website:
www.newyork.myarbonne.com
Address: P.O. Box 11004; Mclean, VA 22102
Natural Herbal Botanical Swiss Skin Care and Nutritional Products

Deetails

Contact Name: Nicole Bogues
Email: nicoleb@deetails.net
Phone: 240-498-0053
Company Website: Coming Soon
Address: 22422 Stablehouse Drive; Sterling, VA 20164
Designer womens accessories

GMAC Real Estate Professionals

Contact Name: Kay Boaz
Email: kayboaz@mris.com
Phone: 703-444-5454
Fax: 703-444-4006
Company Website:
GMACRealestateprofessionals.com
Address: 2 Pidgeon Hill Dr. Suite 560; Sterling, VA 20165
Newly established Real Estate Office located in Loudoun County. Customer service based on the Premier Service concept and Family First to current and retired GM employees.

KeepUp

Contact Name: Joel Nylund
Email: joel@gottakeepup.com
Phone: 703-654-6005
Company Website: www.gottakeepup.com
Address: 21351 Ridgetop Circle; Dulles, VA 20166
An online to-do list manager and reminder alert service that sends email & cell phone text messages. Our Appointment Pro service is great for businesses who want to send branded appointment/event reminders via email & mobile text to customers.

photoworks

Contact Name: KD Kidder
Email: photoworks@photowork.net
Phone: 703-777-4002
Fax: 703-777-4045
Company Website: www.photowork.net
Address: 2 A Loudoun St SW; Leesburg, VA 20175
photographic services since 1979. Copy & restoration on the premise. Digital & film services & pigment printing. Black & white darkroom rental. Publicity, product, passports, aerals, paintings, architecture, events, families & pets. private lesson.

SendOutCards

Contact Name: Risa Nicholas
Email: rgn@rgnresources.com
Phone: 703-444-9379
Company Website: www.cardmktg.com
Address: 20853 Channel Ct.; Potomac Falls, VA 20165
Online Greeting Card Company. You go online, create a card, and we print, stick, stamp, label, and mail it for you for about a \$1 a card. You can even customize your cards with your own pictures and send them in your handwriting with your signature.



Exhibitors — Room 121

Spa Girl Promotions

Contact Name: Lisa Piscopo
Email: lisa@spagirlpromotions.com
Phone: 703-898-2301
Company Website:
www.spagirlpromotions.com
Address: 408 Leeds Ridge Ct; Purcellville, VA 20132
Day Spa Promotions. Pamper yourself in affordable luxury. \$500.00 worth of spa services for only \$55.00!! The perfect gift for everyone. So treat yourself or a friend!

TriVision Studios

Contact Name: Kamran Lutfi
Email: kamran@trivision.tv
Phone: 703-440-4000 Ext. 600
Fax: 703-440-4002
Company Website: www.trivision.tv
Address: 3856-M Dulles South Court; Chantilly, VA 20151
With more than 15 years of experience, TriVision Studios specializes in high-impact, result-oriented, brand advertising communications for ONLINE, PRINT & BROADCAST MEDIA. A local company with global perspectives to meet an array of your marketing needs.

Uniquely Sea Glass LLC

Contact Name: Liane MacDonald
Email: Liane@uniquelyseaglass.com
Phone: 703-678-7816
Company Website:
www.uniquelyseaglass.com
Address: 43244 Chokeberry Sq; Ashburn, VA 20147
"One-of-a-kind elegance, weathered by sand, surf, and time"[™] — hand-crafted jewelry made from genuine sea glass — gentle reminders that soothe the soul. Each piece is hand picked from the beach with no manmade interference in nature's art process.

VIDAL Silverware & Jewelry Shop

Contact Name: Vanessa Vidal
Email: vidaljewelry@gmail.com
Phone: 703-655-7596
Address: 42 Essex Sq.; Sterling, VA 20164
Handmade sterling silver jewelry.

Vizini, Inc.

Contact Name: Rita Hockenbury
Email: ritah@vizini.com
Phone: 540-908-4246
Fax: 540-338-3602
Company Website: www.vizini.com
Address: P.O. Box 668; Round Hill, VA 20142
Vizini, Inc. is a wholesaler which is launching a new product to the retail marketplace. Vizini (v"eye"-zeeny) is a totally STRAPLESS sun visor. It easily slips onto (sun)glasses and provides shade for your eyes without hat-hair or headaches.

Wellness Pathways Holistic Health

Contact Name: Patricia Slusher
Email: pat@wellnesspathways.com
Phone: 571-258-9552
Fax: 801-780-7370
Company Website:
www.wellnesspathways.com
Address: 217 S. King Street; Leesburg, VA 20175
Holistic nutrition counseling and health. Specialize in Quantum Reflex Analysis evaluation of energy and nutritional state of body's organs and glands. Work with digestive, sleep issues, low energy, fatigue, constipation, weight loss, healthy aging.

Youthfulforever

Contact Name: Catherine Akbarieh
Email: youthfulforever@gmail.com
Phone: 917-837-2582
Company Website:
www.Youthfulforever.net
Address: 47616 Paulsen Square; Sterling, VA 20165
Monavie is a Premier Acai Blend, a Scientific Nutritional Beverage including 19 fruits from around the world. It is the perfect, safe and tasty way to get your required daily 5-7 servings of fruits, with HIGH ANTIOXIDANT levels.

Featured Artist

George Melik
Melik Art Group, LLC

Featured Jazz Vocalist

L'Tanya Mari'

Silent Auction Items — Foyer — 11 am to 6:30 pm

TriVision Studios and AML & Associates

Contact Name: Alan Letzt
Email: aletzt@AMLandAssociates.com
Phone: 540-338-5588



Company Website:
WWW.AMLANDASSOCIATES.COM
Item Value: \$1,500



5 Individual Auction Items!
5 Lucky Companies can win this service: TriVision Studios and AML & Associates will review and evaluate your company's business plans or marketing plans. The assessment process will include an interview with the President/CEO of each company. Bottom Line: Practical Recommendations.

Travel Online Instyle

Contact Name: Ann Richardson
Email: travelonlineinstyle@gmail.com
Phone: 202-374-3885



Company Website:
www.travelonlineinstyle.com
Item Value: \$3,500
Vacation Extravaganza For You! Enjoy Three Separate Vacations!
3 day/2night getaway; a 4day/3night Mexico beach vacation; and a 4 day/3 night Bahamas Cruise & Island Vacation (winner responsible for Airfare and processing fees, based on availability).

Erin Austin, Esq.

Contact Name: Erin Austin
Email: erin@erinastuinlaw.com
Phone: 540-822-4587
Company Website: www.erinastuinlaw.com
Item Value: \$1,750



Erin Austin, Esq., an independent general counsel, will prepare a customized Employment Kit, which includes an Employee Handbook, Employment Agreement (non-equity), Independent Contractor Agreement and Termination Agreement.

Jumping Jack Sports & Dashing Figure Party

Contact Name: Ellen Sundra (venue) or Robin Ickes (event management)
Email: Ellen@JumpingJackSports.com; info@DashingFigure.com
Phone: 571-271-9371 571-233-2052
Company Website: www.JumpingJackSports.com
www.DashingFigure.com
Item Value: \$1,250



Corporate Party Package: Event planning, pizza, and private access to Jumping Jack Sports for two hours for 50 people!

SGO Designer Glass of Loudoun and Western Fairfax

Contact Name: Suzanne Stipek
Email: sue@sgoglassloudoun.com
Phone: 703-864-5174



Company Website: www.sgoglassloudoun.com
Item Value: \$750 or more
Custom SGO decorative glass to enhance your business image. Made with SGO overlay. 6 square feet with a 25% discount for any additional footage. Can be used as window treatment, partition or dividers, interior signage, many possibilities.

NEXTCAR All Vehicle Rentals

Contact Name: Dennis Boucher
Email: boucherd@rentone.com
Phone: 240-581-1346
Company Website: www.mynextcar.com
Item Value: \$585
High-end weekend rental car from NextCar Rentals.



A Brush With Design, LLC

Contact Name: Geri Voran
Email: info@ABrushWithDesign.com
Phone: 703-232-5858



Company Website:
www.ABrushWithDesign.com
Item Value: \$500

One faux finish accent wall up to 100 sq ft. Finishes include sponging, ragging, leather, suede, river rock, color wash/blend, 2d stucco, linen, stripes, harlequin, and more.

Images By Jan

Contact Name: Jan Carson
Email: imagesbyjan@bigplanet.com
Phone: 703-729-3941

Company Website: www.imagesbyjan.com
Item Value: \$475
One 16x20 color portrait of your family or dog.

Exclusive Designs 4 You, LLC

Contact Name: Janet Haley-Varre
Email: exclusivedesigns@cox.net
Phone: 703-378-2519

Company Website: www.exclusivedesigns4You.com
Item Value: \$400
Rex Pompom handbag with leather straps and a matching Pompom Shawl.

Easterns Automotive Group

Contact Name: Adriana Alegrett
Email: aalegrett@easterns.com
Phone: 703-790-1000 ext.538



Company Website:
www.easterns.com
Item Value: \$400
Autographed football by Redskins Quarterback and Eastern spokesperson Jason Campbell.

Blue Ridge Lawn Svc

Contact Name: Mike Merritt
Email: mikemerritt52@yahoo.com
Phone: 703-728-6925

Item Value: \$250
One free mowing and trimming of your property.
5 man-hours max.

Communicate!

Contact Name: Roberta Livingston
Email: mktgpro@gmail.com
Phone: 703-433-2754
Item Value: \$250



A Professionally Crafted Press Release. Get media Attention! Up to two pages describing a newsworthy event in the life of your business. Includes distribution to your choice of five recipients.

Coaching by Carminda, LLC

Contact Name: Carminda Passino, LCSW
Email: carmindacoachingbycarminda.com
Phone: 571-333-4567

Item Value: \$250
Achieve your business or personal goals. Get your priorities in order and be clearer about which step to take first and how to do it. Take this opportunity to work with a professional life coach for two hours to get refocused and back on track.

Silent Auction Items — Foyer — 11 am to 6:30 pm

Curiosity Zone

Contact Name: Mary Porter
Email: mporter@curiosityzone.com
Phone: 703-723-9949
Company Website: www.curiosityzone.com
Item Value: up to \$230



A one week summer camp (ages 4-11) or ten week class (ages 2-11) at Curiosity Zone -- a hands-on science center for curious kids! Summer camp themes: Space Station Zoop, Volcano Island & Whamablamazama. Visit www.curiosityzone.com for more info.

Annalee's

Contact Name: Jenet Ahn
Email: jenet@annaleesformals.com
Phone: 703-722-2588
Company Website: www.annaleesformals.com
Items Valued at \$100 each

1) A beautiful harmony of pastel blue blossoms and soft purple leaves—this necklace and earring set will add special elegance to your special evening out.
2) For those very special occasions, a floral necklace and earring set in gentle silver and pink.

DivaFit, LLC

Contact Name: Lisa Peklo
Email: lpeklo@divafitonline.com
Phone: 703-724-1134
Company Website: www.divafitonline.com
Item Value: \$180
DivaFit registration fee and 18 week pole level 1 session.



Comfort Suites, Leesburg

Company Website: <http://www.comfortsuitesleesburg.com/>
Two night stay at Comfort Suites, Leesburg.

Basic Organization

Contact Name: Janet Schiesl
Email: Schiesls@aol.com
Phone: 571-265-1303
Company Website: www.basicorganization.com
Item Value: \$175
Get simple solutions for your organizing needs, in a one to two hour Home Assessment appointment. Have a chance to ask a professional organizer for solutions that will really work for you.



Law Office of Betsy Sue Scott

Contact Name: Betsy Sue Scott
Email: betsyuescott@bsscottlaw.com
Phone: 703-871-5070
Company Website: www.bsscottlaw.com
Item Value: \$125
Preparation of an Advance Medical Directive/Living Will.



Beautifully Pure

Contact Name: Heidi Yang
Email: heidi@beautifullypure.com
Phone: 571-246-8800
Company Website: www.beautifullypure.com
Item Value: \$105
All natural, chemical-free, toxic-free skincare. Three items - Gentle Cleansing with Aloe & Lemon, Rose & Jasmine Facial Toner, and Royal Jelly Repair Creme.



Let's Dish!

Contact Name: Elizabeth Marcotte
Email: elizabeth.marcotte@letsdish.net
Phone: 703-431-1390
Company Website: www.letsdish.com
Item Value: \$100



A \$100 Gift Card to Let's Dish! which can be used on a 4-dish session or applied towards an 8 or 12-dish session, Ready Mades, or Dish-n-Dash. Gift Card is valid at Let's Dish in Leesburg or Ashburn.

KME Internet Marketing



Contact Name: Kelly McLaughlan
Email: Kelly@DullesSouthOnline.com
Phone: 703-585-3321
Company Website: www.KMEInternetMarketing.com
Item Value: \$100

KME Internet Marketing will provide a free evaluation of your business's website or digital content from an Internet Marketing, Visibility and Social Reputation perspective. Detailed information regarding opportunities to improve will be included.

Tuscarora Mill Restaurant

Company Website: www.tuskies.com
Dinner for two at Tuscarora Mill Restaurant.

Sterling Curves

Contact Name: Michelle Messich
Email: curvesofsterling@verizon.net
Phone: 571-434-2999
Item Value: \$98



Two months membership to Curves of Sterling. The Curves program is specifically designed for women. It is a 30 minute workout that includes all five components of exercise - warm-up and cool down, cardio, strength training and stretching.

Nikken Wellness

Contact Name: Maria Knapik
Email: wellness.lifestyle@yahoo.com
Phone: 540-554-2541
Company Website: www.mynikken.net/gaven
Item Value: \$90

Nikken PiMag Filtration Water Bottle — Drink top quality water from this portable, economical, and reusable filtration system. Great for all health conscious individuals who buy costly bottled water of unknown quality. Save \$\$ and improve your health.

BeautiControl

Contact Name: Lois Dillemoth
Email: blmm@verizon.net
Phone: 703-444-7170
Item Value: \$85

The beautifying and soothing minerals of the Dead Sea will renew your spirit and leave you feeling pampered and invigorated from head to toe. You will learn how to look and feel your best at a personal consultation. Enjoy!

Carried Away Gift Expressions

Contact Name: Patrice DeHaven
Email: Patrice@Carriedawaygifts.com
Phone: 703-406-0111
Company Website: www.carriedawaygifts.com
Item Value: \$100
Gift Basket.



Silent Auction Items — Foyer — 11 am to 6:30 pm

Gold Canyon

Contact Name: Jennifer Allen
Email: wix_n_stix@yahoo.com
Phone: 703-771-2131
Company Website: www.wix-n-stix.com
Item Value: \$75



Take time to relax and pamper yourself with a relaxation/romance basket. Pamper yourself or a loved one with the relaxing fragrance of lavender and chamomile while using our spa products to de-stress your life. This prize is sure to please anyone!

Dream Dinners

Contact Name: Marjorie Thompson
Email: marjorie.thompson@dreamdinners.com
Phone: 571-323-5550
Company Website: www.dreamdinners.com
Item Value: \$75



A \$75 gift certificate valid for an 18-serving minimum order. Dream Dinners provides you with everything needed to assemble wonderful dinners to share around the table for a home cooked meal.

Bryce Resort

Contact Name: Al Cissel
Email: manager1@bryceresort.com
Phone: 540-856-2121
Company Website: bryceresort.com/skiing.html
Item Value: \$74
2 weekday ski lift tickets



Bryce Resort

Contact Name: Al Cissel
Email: manager1@bryceresort.com
Phone: 540-856-2121
Company Website: www.bryceresortgolf.com/golf/proto/
bryceresortgolf/
Item Value: \$74
2 weekday golf greens fees



Golden Star Concierge, LLC

Contact Name: Candace Kroehl
Email: ckroehl@goldenstarconcierge.com
Phone: 703-409-9385
Company Website: www.goldenstarconcierge.com
Item Value: \$70



Gift certificate for two hours of service. Golden Star Concierge, LLC is a personal assistance service which customizes services to meet your individualized needs. We add hours to your day! Ideal for seniors or busy professionals.

Reston Limousine

Contact Name: Kristin Tanzi
Email: ktanzi@restonlimo.com
Phone: 703-478-0500 Ext: 524
Company Website: www.restonlimo.com
Item Value: \$70



Virginia Wine Tour for 2 - Enjoy a luxurious trip on one of our wonderful mini-buses while traversing the scenic Virginia country side. You and a guest will visit 3 Virginia vineyards wherein you will have the opportunity to taste our local wines.

Lightfoot Restaurant

Gift certificate for Lightfoot Restaurant.

Starbucks on Farmwell Road

Contact Name: Shanta Potter
Phone: 703-723-8534
Company Website: www.starbucks.com



Items Valued at \$35 each
1) 1 lb. Starbucks Anniversary Blend Coffee with two matching anniversary mugs.
2) 1 lb. Starbucks Verona "Lovers" Blend Coffee with two matching mugs.

Leesburg Baking Club

Contact Name: Basak Reed
Email: info@leesburgbakingclub.com
Phone: 703-473-5302
Company Website: www.leesburgbakingclub.com
Item Value: \$70



Gourmet Gift Basket: One of a kind handmade decorated gift basket filled with delicious home-made chocolate delights and freshly baked home-made goodies from Leesburg Baking Club.

KuraDesign

Contact Name: Margo Schlossberg
Email: info@kuradesign.com
Phone: 703-282-9264
Company Website: www.kuradesign.com
Item Value: \$65



Hand Beaded black evening bag with vintage handle. Perfect for an elegant evening. Crystal looking beaded closure. Chain enclosed to wear over the shoulder if desired. You will get compliments in this bag guaranteed!

Spa Girl Promotions

Contact Name: Lisa Piscopo
Email: lisa@spagirlpromotions.com
Phone: 703-898-2301
Company Website: www.spagirlpromotions.com
Item Value: \$55

Pamper yourself in affordable luxury. Get 90% off spa treatments in Loudoun County -- \$500 worth of health, beauty and wellness services for only \$55. For both men and women, a rejuvenating Spa Girl Promotions package makes the perfect gift.

Steppingstone LLC - Design, PR & Writing

Contact Name: Ami Neiberger-Miller
Email: ami@steppingstonellc.com
Phone: 703-404-4312
Company Website: www.SteppingstoneLLC.com
Item Value: \$40

Get a guerilla marketing bonanza in a basket with these amazing books and a coffee card. Find practical advice to expand your market share and customer base in tough times. A handy workbook guides you to new levels of marketing success in 30 days!

CW Associates

Contact Name: Ruth Williams
Email: ruth@cwassoc.com
Phone: 301-340-9399
Company Website: www.cwassoc.com
Item Value: \$35

Bond's Franchise Guide 2007 18th edition. The Franchise Industry's Definitive Annual Guide to over 1,000 Franchise Opportunities



FARMERS

Home | Auto | Life | Condo | Renters | Health | Liability | WC



Nelly Márquez Pike

Nelly Márquez Pike Insurance Agency Inc.

703.342.4442

e-mail: info@nvic.us

Hablamos Español



**FARM
BUREAU
INSURANCE**

TERRY S CORLE LUTCF

Terry.Corle@vafb.com

Virginia Farm Bureau
Mutual Insurance
Southern Farm Bureau
Life Insurance

Specializing in:
Business
Life
Long Term Care
Home & Auto
Insurance Products

For over a century, First Citizens has provided unparalleled customer service marked by high ethical standards, individual respect and professional competence. And we don't plan on changing that now or in the future. You have our word.



**First Citizens
Bank**

Helping our customers achieve a lifetime of success.

Michael Harrison • 703-669-9896
michael.harrison@firstcitizens.com



**Charron
Consulting**

Christopher J. Charron

Principal

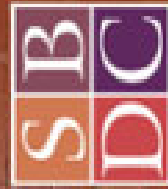
21515 Ridgeway Circle, Suite 145
Dulles, VA 20166

703.406.2110 [o]

703.406.9379 [f]

ccharron@charronconsulting.com
www.charronconsulting.com

21 Years of Building a Firm Foundation for Loudoun Entrepreneurs



Celebrate Loudoun SBDC!



Golden Star Concierge
A Personal Assistance Service

Candace Kroehl, Ed.D.
 candace@goldenstarconcierge.com

www.goldenstarconcierge.com



Helping Your Company Soar to New Heights

Take off in 2008!
 Engage the public relations and marketing services of Suzanne Fulton
 703-328-8578
 SFulton@SoaringsPR.com



New in town??


The Neighborhood Welcome visits new residents and new homeowners in Loudoun County, Berkeley and Jefferson Counties, WV and Frederick County, VA.

We're looking for evening/weekend greeters in Loudoun, Clarke, Winchester, Jefferson and Berkeley.

Interested in getting your business into the minds of newcomers? Call Jodee Arndt at **703-795-2057**

Log onto www.NeighborhoodWelcome.net to sign up for your newcomer visit with over \$600 of offers and savings.

PETER BROWN, PRESIDENT



1293 Vintage Place
 Reston, Virginia 20194
 Office: (703) 787-0921
 Cell: (703) 926-5849
 Fax: (703) 787-0946
 pbrown@artistabuilders.com
 www.ARTISTABUILDERS.COM

QUALITY...COMPETENCE...INTEGRITY

Legacy Weddings

Wedding Officiant

Full-service Wedding Planning
Wedding Day Coordination
Destination Wedding Liaison



SUZANNE D. FOX

◀ 703.727.7181 ▶

www.yourweddinglegacy.com
suzanne@yourweddinglegacy.com

ITV VENTURES™

Positively Impacting People®

Robert Snow
Independent Business Owner
Gold

P.O. Box 86, Dunn Loring, VA 22027-0086
T 703.893.0189
F 703.893.0754
rsnow5@msn.com
www.itventures.com/4goodhealth

Spa Girl Promotions

Lisa Piscopo
Public Relations



703-898-2301

spagirlpower@yahoo.com
www.spagirlpromotions.com

Shrayan

www.Shrayan.com

Shrayan Inc - All the IT solutions for your business !

- Website development
- eCommerce solutions
- IT solutions
- Office Automation
- Outsourcing

These websites demonstrate our work:

www.Shrayan.com
www.NecklaceMarket.com

email: info@shrayan.com
phone: (703) 948-6558



BlackBearGroup Strategic Marketing Services

Cynthia A. Jennings, President

21008 Starflower Way
Ashburn, Virginia 20147

O 703.729.2262 C 703.629.5563 F 703.729.9475
cynthia-jennings@comcast.net
www.theblackbeargroup.net



Struggling with the complexities of technology? Too small to have your own IT department?

Put our in-depth knowledge and experience to work for you. We help you harness the right technology for your business, with consultation and training customized to your needs. No geekspeak, no jargon — just highly competent and patient professionals who speak your language.

703.786.5541 Sunny Banana — your personal technology assistant
info@sunny-banana.com 3107 N. Trinidad St., Arlington, VA 22213

Event Management services provided by:



Been to the same event too many times to count?
Have a Dashing Event and generate buzz.

Unique, Memorable, Easy on You.

Dashing Figure Events Mean Business!

WWW.DASHINGFIGURE.COM
571-233-2052
INFO@DASHINGFIGURE.COM

Schedule Your No-Obligation Needs Assessment and
Be a Guest at Your Event!

Holidays	Complete Event Creation
Client Appreciation	Event Management
Tradeshows	Vendor Coordination
Theme Parties	Onsite Hostess
Anything You Imagine	

DASHING FIGURE

Printing services provided by:




(888) 383-4036

Hours: 9:00am-4:00pm EST
Order Online 24/7!

The low prices will be our little secret.

Program Design and Format services provided by:

Beverly Schrab
M.S.W., M.B.A.
PRESIDENT



**YOUR
NEWSY
NOTES, LLC**

YOUR NEWS MATTERS

P.O. Box 101
Ashburn, VA. 20146
bschrab@yournewsynotes.com
TEL/FAX: 703.729.3155
TOLL-FREE: 877.729.3155
www.YourNewsyNotes.com

BUSINESS ASSISTANCE BY BUSINESS PROFESSIONALS



Loudoun SBDC
21145 Whitfield Place,
Suite 104
Sterling, VA 20165
703-430-7222
www.loudounsbdc.org